vedanta iron & steel
ESL Steel Limited



EXPRESSION OF INTEREST

Consultancies/Business Partners to Identify Avenues of Value Creation via Pig Iron Conversion to Value Added Products

Vedanta Iron & Steel Limited, a subsidiary of Vedanta Resources Limited, is an integrated iron and steel enterprise with a diversified portfolio spanning iron ore, steel, pig iron, ductile iron pipes, TMT rebars, wire rods, ferro alloys, and cement.

ESL Steel Limited, a subsidiary of Vedanta Iron & Steel Limited, operates an integrated steel plant near Siyaljori village in Bokaro district, Jharkhand. The company is committed to strengthening its product portfolio and expanding its market presence through a robust, customer-focused distribution network.

As part of its market expansion initiative, ESL Steel Limited invites Expressions of Interest from reputed consultancy firms / business partners to identify and establish value creation opportunities through the conversion of Pig Iron into Value Added Products, thereby enhancing product value realization and strengthening the Company's market presence.

The Ask

- Evaluate potential business models for conversion of Pig Iron into Value Added Products.
- Identify and evaluate prospective conversion or JV / Business Partners.
- Structure and recommend most suitable commercial arrangement.
- Lead discussions, negotiations, and partner onboarding activities.
- Facilitate contractual and commercial finalization.
- Support implementation framework to ensure seamless conversion of pig iron into steel/value added products.
- Manage all associated business, legal, contractual, and operational formalities required for successful execution.
- Provide end-to-end implementation support and track project milestones and deliverables.

Interested organizations having relevant experience and resources are invited to submit their Expressions of Interest on or before **30th November 2026** through the application form available at **https://forms.cloud.microsoft/r/aG72kBCg6j** or scan the QR code provided in this communication.

For any queries or support, please reach out to: **contact.esl@vedanta.co.in**